



REPRESENTATIVE PROJECTS
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COMPANY	POSITION	DESCRIPTION	INVESTORS
Vesta, Inc.	VP Operations	Serves medical device manufacturers with innovative solutions in molding, extrusion and assembly	RoundTable Healthcare Partners
CAS Medical Systems, Inc.	VP Marketing & Sales	Designer/manufacture of capital equipment and patient monitoring disposables	Public company (NASDAQ)
Cardiox Corp.	CEO	Medical device development firm working on a non-invasive diagnostic system that will help in the prevention of strokes, mini-strokes and potentially migraine headaches	TechColumbus Regional Commercialization Fund (RCF); Reservoir Venture Partners; Early Stage Partners
MonoSol RX	VP R&D	Leading drug delivery company specializing in the development and commercialization of thin film pharmaceutical and over-the-counter (OTC) drug products	Private equity-backed company
AspenBio Pharma	CEO	An emerging bio-pharmaceutical company dedicated to the development of novel drugs and diagnostics for animals and humans	Public company

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Simpirica Spine	CEO	Lower back spinal implant	US Venture Partners; DeNovo Ventures
Lanx, Inc.	CEO; CFO; COO; SVP Sales & Marketing; Board Member	Develops and markets surgical implants and biological products for use in spinal surgery	Chicago Growth Partners; Goldman Sachs Asset Management; Noro-Moseley Partners; Oakwood Medical Investors
Foundation Radiology Group	CEO	A state of the art diagnostic imaging professional services company offering both on-site radiology and teleradiology solutions for hospital institutions and outpatient imaging centers on a 7x24x 365 basis	Chrysalis Ventures; Health Evolution Partners
Cheetah Medical	VP Sales	Hemo-dynamic monitoring company	Ascension Health Ventures
CerviLenz, Inc.	CFO	FDA approved commercial manufacturer and distributor of a patented, single use, disposable device for measuring cervical length to determine the risk of preterm birth in pregnant women	Arboretum Ventures; Chrysalis Ventures; jumpstart; and North Coast Angel Fund
Oraya Therapeutics, Inc.	CEO	Developing noninvasive robotically controlled treatments for inflammatory and neovascular diseases of the eye	Scale Venture Partners; Domain Associates; Essex Woodlands Health Ventures; and Synergy Life Sciences Partners
Orthovita, Inc.	CFO	Orthobiologics/biosurgery company that develops and markets innovative medical implants for the fusion, regeneration and fracture fixation	Public company
CytoPherx, Inc. (formerly Nephron, Inc.)	CEO	End Stage Renal Disease (ESRD), Acute Renal Failure (ARF) device company	Apjohn Ventures; Lurie Investments, Inc.; North Coast Technology Investors, LP; Michigan Economic Development Corporation; and Diamond Capital Management (DOW)
Reichert, Inc.	VP Sales & Marketing	Leading manufacturer of high-quality screening and diagnostic devices for ophthalmologists, optometrists and retail eyecare centers	Beecken Petty O'Keefe & Company
Kalypto Medical	VP Operations VP S&M	Developer, manufacturer and marketer of state-of-the-art products addressing the US wound care market segment	Sutter Hill Ventures; MBW Venture Partners; Sequel Venture Partners

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Luminous Medical	VP R&D	Developer of an automated blood glucose monitor (ABGM) for critical care use	DeNovo Ventures; Latterell Venture Partners; Adams Street Partners
Torax Medical, Inc.	VP Marketing	Developer of new technology platform for the treatment of Gastroesophageal Reflux Disease (GERD)	Sanderling Ventures; Thomas, McNerney & Partners; Accuitive Medical Ventures; and Kaiser Permanente Ventures
ATS Medical, Inc.	VP Operations	A leading developer, manufacturer and marketer of products and services focused on cardiac surgery	Public company (NASDAQ traded); Alta Partners
Inogen	CEO	Develops products that improve quality of life and increase freedom and mobility for respiratory disease sufferers predominantly Chronic Obstructive Pulmonary Disease (COPD) patients	Versant Ventures; Accuitive Medical Ventures; Avalon Ventures; Arboretum Ventures; Novo A/S
SoftScope Medical Technologies, Inc.	CEO	Early stage medical device company developing an innovative technology to significantly improve endoscopic procedures	Thomas, McNerney & Partners, LLC; Accuitive Medical Ventures;
Intuity Medical, Inc. (formerly known as Rosedale Medical, Inc.)	CEO; VP Operations; VP R&D	Innovative next generation glucose monitoring system for the management of diabetes	Versant Ventures; Investor Growth Capital; US Venture Partners; Thomas McNerney & Partners
Hospira, Inc.	SR. VP, Finance & CFO; Corporate Controller & Chief Accounting Officer; VP Global Marketing Global Devices; VP Global Business Head Consumable Devices; Director Strategic Marketing	Global specialty pharmaceutical and medication delivery company	Public company
Heartland Information Services, Inc.	CEO	Provides medical transcription services to hospitals and physician groups through work centers in Bangalore and Delhi	Beecken Petty O'Keefe & Company
Prescient Medical	VP Therapeutic R&D	Discover, develop and market products to assist physicians in the diagnosis, detection and treatment of vulnerable plaque	Privately funded

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Oxford Immunotec	President	International clinical diagnostics company marketing a test for tuberculosis	Prelude Ventures; Dow Chemical Company; Quester Capital Management; Top Technology Ventures
Correctional Medical Services, Inc.	CFO	\$900 million healthcare services provider to the corrections industry	Madison Dearborn Partners; Beecken Petty O'Keefe & Company
Origin Healthcare Solutions (formerly SSIMED, LLC)	CFO; COO	Electronic Health Records (EHR), practice management software, ePrescribing, and revenue cycle management services	Beecken Petty O'Keefe & Company; Technology Crossover Ventures
Alma Lasers, Ltd.	CEO; CFO	Global developer, manufacturer and seller of laser and light-based devices for aesthetic, medical and dental applications	TA Associates
Verax Biomedical, Inc.	CEO; COO	Developer of rapid tests to detect a broad range of bacterial contaminants	KB Partners; BioVentures Investors; CNF Investments; Long River Ventures; SightLine Partners; and Teknoinvest Management
Salient Surgical Technologies (formerly TissueLink Medical)	VP Sales & Marketing; VP R&D	Minimally invasive surgical device used in spine and general surgery	Crescendo; Vanguard Ventures; Medtronic; Rivervest Venture Partners
Leptos Biomedical	CEO	Proprietary neuromodulation therapy for chronic obesity	Thomas, McNerney & Partners; Spray Venture Partners
CHF Solutions, Inc.	President & COO	Congestive heart failure fluid management system	Clarus Ventures; Investor Growth Capital; SV Life Sciences; Kaiser Permanente; Mason Wells; MPM Capital; Brightstone Capital
AppTec Laboratory Services, Inc.	CFO	Biotechnology and medical device services and manufacturing organization	Thomas McNerney & Partners; Affinity Capital; New Spring Capital

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Confluent Surgical, Inc.	VP Sales & Marketing	Biosurgical sealant used in neurosurgery	Three Arch Partners; Ascension Health Ventures; Cross Atlantic Partners; Essex Woodlands Health Ventures; HLM Venture Partners; SV Life Sciences
Myocor, Inc.	CEO	Mitral valve repair company	Prism Venture Partners; Affinity Capital Management; Alta Partners; Coral Ventures; Institutional Venture Partners; Investor Growth Capital; St. Paul Venture Capital; Tullis-Dickerson
Zeltiq Aesthetics (formerly Juniper Medical)	President	Non-Invasive Liposuction	Frazier Healthcare Ventures; Advanced Technology Ventures
Endogastric Solutions (formerly EsophyX, Inc.)	CEO; VP Marketing	Endoscopic therapy device for the treatment of GERD (Gastroesophageal Reflux Disease)	Foundation Medical Partners of Rowayton, CT; MPM Capital; Advanced Technology Ventures
Restore Medical	CEO; VP of Commercial Operations	Breathing disorder devices	Bessemer Venture Partners; Charter Ventures; DuPont; Putnam Investments; GE Asset Management; 3V Source One Venture Funds; MPM Capital; NGEN Partners
Axiomed Spine Corp.	President & CEO	Spinal implant	Primus Venture Partners; CID Equity; Thomas McNerney & Partners; Early Stage Partners; MB Venture Partners; Reservoir
NxStage	COO	At home kidney dialysis system	Atlas Ventures; Sprout Group
OptoBionics	CEO	Macular degeneration cure	Polaris; Arch Venture Partners; Medtronic; Advanced Technology Partners
Prism Ventures	General Partner	High tech & medical venture firm; \$1.2 billion	Prism General Partners

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Genra Systems, Inc. (now Qiagen, N.V.)	Executive Vice President of Commercial Operations	Proteomics / Genomics tools, instruments, and reagents	Affinity Capital; Brightstone Capital; Fund Isabella; Portage Equity Investments II, LP
Stryker Biotech	VP Regulatory/Clinical Affairs	Biotech growth factor; BMP, for use in spine surgery	Public Company
BioSource	CFO; Sr. VP Sales & Marketing; Sr. VP Manufacturing	Life science reagents	Public company
Smith & Nephew, Orthopaedics	Vice President of World-Wide Marketing, Reconstructive Division	Leading orthopedic implant enterprise	Public
LipoScience	CEO; VP R&D; VP Sales & Marketing	NMR spectroscopy for lipid profiling	A.M. Pappas & Associates; Three Arch Partners; GE Capital; INVESCO Private Capital; Sightline Partners
Northfield Laboratories	VP RAQA	Leader in developing an oxygen carrying red blood cell substitute	NASDAQ
EUNOE/CS Fluids	CEO	Alzheimer's therapeutic device	Vanguard Ventures; VanMed; Piper Jaffray Ventures
C.R. Bard	Corporate VP R&D; President, Corporate Sales; VP Sales/Marketing; VP Human Resources; VP R&D; VP Medical Affairs; VP Marketing Bard Access	Broad based cardiovascular and urology company	NYSE
DexCom (NASDAQ)	CFO	Blood glucose device	St. Paul Ventures; Canaan Partners; Fog City Fund; Windamere Venture Partners

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NuVasive	CEO; CFO	Minimally invasive spinal surgical device	Kleiner Perkins; Enterprise Venture Partners (now public company; NASDAQ)
OraMetrix	CEO; CFO	Precision technology for custom orthodontic care	Versant Ventures; Coral Ventures; Rho Capital Partners
AmeriFit Inc. (formerly Medical Foods, Inc.)	CEO	Functional foods	BancBoston
Acorn Cardiovascular, Inc.	CEO	Congestive heart failure device	Sightline Partners; Spray Venture Partners
Urologix	CEO; VP Sales & Marketing; VP Manufacturing	Publicly traded medical device	InterWest Partners; Sightline Partners; Alan Patricof; M. Dann & Co.
Altiva	CEO	Spinal implant company	Pequot Capital; Sightline Partners; Frazier & Co.
Thoratec, International Technidyne Division	VP Marketing	Blood coagulation and surgical products	Division of public company
Iatroquest	VP R&D	Biosensing technology	Private
Smiths Medical	Group President (2); Sr. VP, Worldwide Manufacturing; VP Regulatory Affairs/Quality Affairs; VP, GM; VP S&M, Anesthesia & Safety Devices	\$1 billion medical device manufacturer (UK-based); part of \$3 billion corporation	Public
Orquest, Inc.	CEO	Collagen based orthopedic bio material	IVP
Stereotaxis, Inc.	COO	Computer integrated interventional medicine	Sanderling/CID Investors

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Spinal Concepts	VP Sales & Marketing	Spinal implants	Onset Venture Capital
ArthroCare, Inc.	President & CEO	Minimally invasive surgical instrumentation used in orthopedic, spine and sports medicine applications	IVP; InterWest Partners; Publicly traded on NASDAQ
Avocet	VP Sales & Marketing	Blood coagulation product	Interwest Partners
Kendro LP Sorvall Heraeus	CEO	Diagnostic equipment	First Chicago Equity
Preferred Health Management	COO; CFO	Radiology services	Fleet Venture Capital; Essex Woodlands; Capstone
HemoSense, Inc.	CEO	Point-of-care diagnostic system	VanMed
IAI Investors	Principals (2)	Venture capital	
Cardioclasp	CEO	Medical device	Itasca Ventures
Fresenius	VP Marketing; VP Customer Service	Renal products and services	German public company
Fusion Medical	VP Operations; CFO	Collagen wound closure	Mohr Davidow; Sequoia Ventures; NASDAQ
McKesson	Sr. VP Marketing; Sr. VP Supply Chain	Surgical supply distributor	Public Company
Cadent Medical	CEO; VP R&D	Cardiac defibrillation	Coral Ventures
Sulzer Spine-Tech Inc.	CEO; VP Marketing	Spinal implants	Division of public entity
Timm Medical	CEO	Urological medical device	Ferrer Freeman Thompson
Digene	VP Manufacturing	HPV (Human Papilloma Virus) diagnostics	NASDAQ
Organogenesis	VP Operations	Wound healing company	Public

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Promedix.com/Chemdex/Ventro	VP Marketing	B-2-B specialty medical products marketplace	Public
SomaLogic	VP, Chief Business Officer	Proteomics technology company	Lomard Odier
Adiana, Inc.	CEO	OB-GYN	Asset Management
Aksys (Public)	CEO; VP R&D	Hemodialysis products	Coral Ventures; Thomas McNerney & Partners
Align Technology, Inc.	VP Marketing; VP Operations	Orthodontia	Kleiner Perkins
Transfusion Technologies	CEO; VP R&D	Processing of blood for transfusion	Atlas Venture; Primus Venture; Bank America; BMI; Prism